**Kip8000/ Xerox 721 owners...**

**Is This Yours???**

**This is yours if you are still buying new Kip developer units.**

## Important information for anyone running the KIP 8000 or Xerox721

A New England company has developed a process that can greatly extend the life of the KIP 8000 developer unit and save you money. Digital Printer Service, founded by Steven Verrilli, a former 16 year veteran regional service manager for KIP America, has spent a great deal of time testing and refining this process of "developer refreshing". Don't be confused by KIP's developer unit rebuild kit, that lists for $2600, or a new developer unit that lists for $3750. This new process costs less than one quarter of that.

 After extensive testing and beta site running, the additional life gained from this process has been anywhere from 750,000 square feet to over 1,500,000 plus square feet. Much depends on how the machine is used and it's environment. This process can be performed multiple times on the same developer unit greatly reducing your cost of operation. Finally, an alternative to high priced developer units!

**So how does this process work?**
The process starts with a complete disassembly of the developer unit. At this time the overall condition of the unit is assessed. If a unit is deemed unrefreshable, the unit will be returned to the customer with no cost being incurred other than shipping. Most often however, the unit is refreshable and the process kicks into high gear. First, the developer roller and the toner supply roller are fully reconditioned to a like new state. Then key seals and the regulation roller gear are inspected and replaced as required.  Next the regulation roller scraper blade is inspected and replaced as needed. All units get new spacing rollers and side seals installed. The unit is reassembled and all bearings and gears are lubricated.  All rollers get lightly dusted with toner to ensure nothing sticks together during shipment back to the customer. The unit is carefully repacked in the original packaging and sent back to the customer. The entire process takes about 4 to 5 hours.

All the technician needs to do is remove the pressure release screws and install the unit in the machine. A "99" restart must be done as with any type of developer service. Simply swapping units saves time and money for you in the field. The whole process of swapping a unit takes less than 30 minutes for most techs, as opposed to 4 hours plus for a rebuild. ***Need a spare unit to get your own swap program going? We always have fully refreshed used units available for sale for $2350.***

**So what does it cost? The complete process is** **$849** unless major parts are required. The unit is returned to you using your UPS number. Turn around time is quick. Usually less than one weeks. Need more info? Please contact Digital Printer Service at:
Web    www.keepitprinting.com    "We Keep It Printing for you"
E-mail kiptech@earthlink.net
Phone  860-395-7942 Steven Verrilli
Please visit our website for instructions on shipping your unit to us